

DETAILS OF FAMILIARISATION PROGRAMS FOR INDEPENDENT DIRECTORS

Number of familiarisation programs attended by the Independent Directors, as described below this summary:

- During the year 2023-24: One;
- Cumulative over May 2015 – May 2023: Fifteen.

Number of hours spent by the Independent Directors on the said familiarisation programs:

- During the year 2023-24: One and a half hours;
- Cumulative over May 2015 – May 2023: Forty four and half hours.

1. Presentation conducted on May 23, 2023, on the Business of the Company (over one and a half hours; on the performance of the Company on various aspects of the business. Attended by General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar, Mr. Ravi Kant, Prof. Leena Chatterjee and Mr. M. A. Teckchandani.
2. Presentation conducted on May 25, 2022, on the Business of the Company (over one and a half hours; on the performance of the Company on various aspects of the business. Attended by General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar, Mr. Ravi Kant, Prof. Leena Chatterjee and Mr. M. A. Teckchandani.
3. Presentation conducted on May 26, 2021, on the Business of the Company (over one and a half hours; covering a report on the performance against the challenges for 2020-21 stated a year ago, the steps taken by the Company to deal with Covid-19 and the Challenges for 2021-22) . Attended by Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar, Mr. Ravi Kant and Prof. Leena Chatterjee.
4. Presentation conducted on November 11, 2020, on the Business of the Company (over one and a half hours, covering Sales, Production, Challenges in the business and the new Pressure Cookers and Cookware television commercials). Attended by Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar, Mr. Ravi Kant and Prof. Leena Chatterjee.
5. An Update to the Board on the Covid-19 situation and the Challenges due to Covid-19 conducted on August 5, 2020 (over half an hour). Attended by Mr. J. M. Mukhi, Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar, Mr. Ravi Kant and Prof. Leena Chatterjee.
6. Presentation on the Business of the Company conducted on May 20, 2020 (over one and a half hours; covering a report card on the performance against the challenges for the financial year 2019-20 stated a year back, the Challenges for the financial year 2020-21 and the steps taken by the Company to deal with Covid-19). Attended by Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar and Mr. Ravi Kant.
7. Familiarisation Program conducted on February 16, 2020, and February 17, 2020 (over fifteen hours; covering Interaction with the Sales and Marketing Teams on Product Knowledge, Trade Terms, Creation of New Dealers, Managing Receivables, Handling Consumers' Problems). Attended by Prof. Leena Chatterjee.
8. Induction Program conducted on August 5, 2019, for Professor Leena Chatterjee (over two hours; covering Products of the Company, Cooking Demonstration and Food Tasting).

9. Presentation on the Business of the Company conducted on May 29, 2019 (over one and a half hours; covering a report card on the performance against the challenges for the financial year 2018-19 stated a year back and the Challenges for the financial year 2019-20). Attended by Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar and Mr. Ravi Kant.
10. Presentation on the Business of the Company conducted on May 30, 2018 (over one hour; covering a report card on the performance against the challenges for the financial year 2017-18 stated a year back, Initiatives taken by the Company in Marketing, Human Resources and Legal Compliance and the Challenges for the financial year 2018-19). Attended by Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar and Mr. Ravi Kant.
11. Familiarisation Program for Independent Directors conducted on November 9, 2017 (over six hours; covering the Manufacturing Process, Cooking Demonstration & Food Tasting, and Presentations on Helping the Consumer and Quality). Attended by Mr. J. M. Mukhi, Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar and Mr. Ravi Kant.
12. Presentation on the Operations of the Company conducted on May 25, 2017 (over one hour; covering Sales, Cost trend and the initiatives taken by the Company in Procurement, Manufacturing, Marketing, Human Resources and Accounts). Attended by Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar and Mr. Ravi Kant.
13. Presentation on the Business of the Company conducted on May 19, 2016 (over two hours; covering Sales through Channels, New Showrooms, Manufacturing and Personnel Management). Attended by Mr. Shishir K. Diwanji, General V. N. Sharma (Retd.) and Mr. E. A. Kshirsagar.
14. Familiarisation with and the Impact of the New Advertising Program conducted on November 6, 2015 (over two hours; covering Five new Advertisements and their impact on Sales). Attended by Mr. J. M. Mukhi, Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.) and Mr. E. A. Kshirsagar.
15. Familiarisation Program for Independent Directors conducted on May 27, 2015 (over six hours; covering Products of the Company, Sales, Marketing and Demonstration and Sampling of the Cooking of Food with the said Products in the Test Kitchen). Attended by Mr. J. M. Mukhi, Mr. Shishir K. Diwanji and General V. N. Sharma (Retd.).
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