

## Hawkins Cookers Ltd.

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## FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2021

|    | (P. CPOPES)   | OII      | ADTED ENI                  | )ED      | HALEVEA                      | D ENDED  | YEAR ENDED |
|----|---|----------|----------------------------|----------|------------------------------|----------|------------|
|    | (Rs. CRORES)  | QU       | QUARTER ENDED<br>Unaudited |          | HALF YEAR ENDED<br>Unaudited |          | Audited    |
|    |   | Sep.2021 | Jun.2021                   | Sep.2020 | Sep.2021                     | Sep.2020 | Mar.2021   |
| 1. | Revenue from operations (net of discounts)  | 266.19   | 151.45                     | 193.20   | 417.64                       | 294.00   | 768.46     |
| 2  | Other income  | 1.57     | 2.07                       | 1.76     | 3.65                         | 2.57     | 7.32       |
| 3. | Total Revenue (1 + 2)   | 267.77   | 153.52                     | 194.96   | 421.29                       | 296.57   | 775.78     |
| 4. | Expenses  |          |                            |          |                              |          |            |
| a) | Cost of materials consumed  | 94.97    | 75.60                      | 58.55    | 170.57                       | 71.60    | 246.11     |
| Ь) | Purchases of stock-in-trade   | 40.57    | 27.44                      | 20.24    | 68.01                        | 26.25    | 83.85      |
| c) | Changes in inventories of finished goods, work-in-progress and stock-in-trade   | -0.68    | -39.68                     | 12.60    | -40.36                       | 54.27    | 35.23      |
| d) | Employee benefits expense   | 28.37    | 25.05                      | 26.21    | 53.41                        | 43.08    | 100.95     |
| e) | Finance costs   | 1.79     | 1.77                       | 0.97     | 3.55                         | 2.34     | 4.73       |
| f) | Depreciation and amortization expense   | 1.66     | 1.53                       | 1.22     | 3.19                         | 2.47     | 5.33       |
| g) | Other expenses  | 65.86    | 38.79                      | 39.55    | 104.65                       | 52.77    | 191.50     |
|    | Total Expenses  | 232.54   | 130.49                     | 159.35   | 363.03                       | 252.77   | 667.72     |
| 5. | Profit before exceptional and/or  | 35.23    | 23.03                      | 35.61    | 58.26                        | 43.80    | 108.06     |
|    | Extraordinary items and Tax (3 - 4)   |          |                            |          |                              |          |            |
| 6. | Exceptional and/or Extraordinary items  | NIL      | NIL                        | NIL      | NIL                          | NIL      | NIL        |
| 7. | Profit before Tax (5 - 6)   | 35.23    | 23.03                      | 35.61    | 58.26                        | 43.80    | 108.06     |
| 8. | Tax Expense   |          |                            |          |                              |          |            |
| a) | Current Tax   | 8.86     | 5.79                       | 9.21     | 14.65                        | 11.35    | 26.85      |
| Ь) | Deferred Tax  | 0.13     | 0.11                       | 0.41     | 0.24                         | 0.01     | 0.58       |
| 9. | Net Profit for the period after Tax $(7 - 8)$   | 26.24    | 17.13                      | 25.99    | 43.37                        | 32.44    | 80.64      |
|    | . Other Comprehensive Income  |          |                            |          |                              |          |            |
|    | Actuarial Gain/(-) Loss on Defined Benefit Plans  | -0.21    | -0.21                      | -0.22    | -0.43                        | -0.45    | -0.36      |
|    | (net of tax) (not to be reclassified to Profit or Loss)   |          |                            |          |                              |          |            |
| 11 | . Total Comprehensive Income for the period (9 + 10)  | 26.02    | 16.91                      | 25.77    | 42.94                        | 32.00    | 80.27      |
| 12 | . Paid-up equity share capital<br>(Face value of Rs.10 per share)   | 5.29     | 5.29                       | 5.29     | 5.29                         | 5.29     | 5.29       |
| 13 | Reserves, excluding Revaluation Reserves (as shown in the preceding/completed year-end Balance Sheet)                   | 172.34   | 172.34                     | 134.37   | 172.34                       | 134.37   | 172.34     |
| 14 | Earnings per equity share<br>in Rs. not annualised for interim periods<br>(Per share of Rs. 10 each, Basic and Diluted) | 49.62    | 32.39                      | 49.16    | 82.01                        | 61.35    | 152.49     |
|    | (Fer share of Rs. 10 each, basic and Diluted)   |          |                            |          |                              |          |            |

NOTES: 1. These results were approved at the meeting of the Board of Directors held on November 10, 2021. 2. All operations of the Company are back to normal except the Mumbai Offices which operate at the permitted strength. Required precautions are being followed. 3. The Company operates in a single segment: manufacture, trading and sale of Kitchenware. 4. As required under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, the Limited Review by the Statutory Auditors has been completed and the Unmodified Report forwarded to BSE Ltd. The said Report does not have any impact on the above results and Notes which needs explanation. 5. Previous periods' figures have been regrouped wherever necessary to conform to this period's classification. Certain figures apparently may not add up because of rounding off but are wholly accurate in themselves.

| STATEMENT OF ASSETS  |                                 | As at                       |  |  |
|--|---------------------------------|-----------------------------|--|--|
| AND LIABILITIES (Rs. CRORES)   | (Unaudited)<br>Sep. 30,<br>2021 | (Audited<br>Mar. 31<br>2021 |  |  |
| ASSETS   | 2021                            | 2021                        |  |  |
| 1. Non-Current Assets  |                                 |                             |  |  |
| (a) Property, Plant and Equipment  | 47.03                           | 38.92                       |  |  |
| (b) Capital work-in-progress   | 2.39                            | 2.78                        |  |  |
| (c) Intangible assets  | 0.09                            | 0.09                        |  |  |
| (d) Financial Assets   | 0.07                            | 0.07                        |  |  |
| (i) Investments  | 0.00                            | 0.00                        |  |  |
| (ii) Others non-current financial assets                                     | 1.33                            | 11.10                       |  |  |
| (e) Non-current tax assets (net)   | 2.09                            | 2.09                        |  |  |
| (f) Deferred tax assets (net)  | 0.76                            | 0.86                        |  |  |
| (g) Other non-current assets   | 4.91                            | 3.65                        |  |  |
| Subtotal – Non-Current Assets  | 58.60                           | 59.49                       |  |  |
| 2. Current Assets  | 70.00                           | )),1)                       |  |  |
| (a) Inventories  | 149.06                          | 97.18                       |  |  |
| (b) Financial Assets   | 149.00                          | 97.10                       |  |  |
| (i) Trade receivables  | 56.15                           | 40.00                       |  |  |
| (ii) Cash and cash equivalents   | 3.20                            | 21.34                       |  |  |
|  | 80.95                           |                             |  |  |
| (iii) Bank balances other than above<br>(iv) Others current financial assets | 4.99                            | 145.75                      |  |  |
| ( )  |                                 | 5.23                        |  |  |
| (c) Other current assets   | 33.24                           | 23.06                       |  |  |
| Subtotal - Current Assets  | 327.58                          | 332.56                      |  |  |
| Total Assets   | 386.18                          | 392.04                      |  |  |
| EQUITY AND LIABILITIES   |                                 |                             |  |  |
| Equity   |                                 |                             |  |  |
| (a) Equity Share capital   | 5.29                            | 5.29                        |  |  |
| (b) Other Equity   | 167.68                          | 172.34                      |  |  |
| Subtotal - Equity  | 172.97                          | 177.62                      |  |  |
| LIABILITIES  |                                 |                             |  |  |
| 1. Non-Current Liabilities   |                                 |                             |  |  |
| (a) Financial Liabilities  |                                 |                             |  |  |
| (i) Borrowings   | 30.01                           | 23.06                       |  |  |
| (b) Provisions   | 5.88                            | 5.62                        |  |  |
| Subtotal - Non-Current Liabilities   | 35.89                           | 28.68                       |  |  |
| 2. Current Liabilities   |                                 |                             |  |  |
| (a) Financial Liabilities  |                                 |                             |  |  |
| (i) Borrowings   | 10.30                           | 14.47                       |  |  |
| (ii) Trade payables  |                                 |                             |  |  |
| To micro and small enterprises   | 13.50                           | 7.75                        |  |  |
| To other than micro & small enterprises                                      | 65.27                           | 68.81                       |  |  |
| (iii) Other current financial liabilities                                    | 48.80                           | 44.91                       |  |  |
| (b) Other current liabilities  | 33.11                           | 47.22                       |  |  |
| (c) Provisions   | 1.48                            | 1.34                        |  |  |
| (d) Current Tax Liabilities (net)  | 4.85                            | 1.25                        |  |  |
| Subtotal – Current Liabilities   | 177.32                          | 185.74                      |  |  |
| Total Equity and Liabilities   | 386.18                          | 392.04                      |  |  |

|      |   | HALF YEAR ENDED<br>(Unaudited) |                        |  |
|------|---|--------------------------------|------------------------|--|
|      | (Rs. CRORES)  | Sep. 30,<br>2021               | Sep. 30,<br>2020       |  |
| A. C | ash Flow from Operating Activities:                                 |                                |                        |  |
| Prof | t before tax  | 58.26                          | 43.80                  |  |
| Adju | stments for:  |                                |                        |  |
|      | epreciation and amortization expense                                | 3.19                           | 2.47                   |  |
| l ai | oss/(–) Profit on sale of property plant nd equipment (net)         | -0.01                          | 0.00                   |  |
| 11   | nterest income  | -3.61                          | -2.22                  |  |
| 11   | nance costs   | 3.55                           | 2.34                   |  |
| Cha  | ating profit before working capital changes nges in working capital | 61.38                          | 46.39                  |  |
|      | Adjustments for (-) increase/decrease in                            |                                |                        |  |
|      | ating assets  | <b>51.00</b>                   | 66.00                  |  |
|      | ventories   | -51.88                         | 66.08                  |  |
|      | rade receivables  | -16.14                         | 5.50                   |  |
| 11   | ther current financial assets                                       | -0.32                          | -0.35                  |  |
| 11   | ther current assets   | -10.18                         | 11.03                  |  |
| 11   | ther non-current financial assets                                   | 9.77                           | -23.93<br>0.00         |  |
| Adju | stments for increase/(–) decrease in                                | 0.03                           | 0.00                   |  |
| Î T  | ating liabilities<br>rade payables                                  | 2.21                           | 5.98                   |  |
| c    | on-current provision for ompensated absences                        | 0.26                           | 0.89                   |  |
|      | urrent provision for ompensated absences                            | 0.14                           | -0.12                  |  |
|      | ther current financial liabilities                                  | 3.53                           | 0.65                   |  |
| 11   | ther current liabilities  | -14.11                         | 14.81                  |  |
| 11   | generated from Operations   | -15.31                         | 126.94                 |  |
|      | me taxes paid (net)   | -11.06                         | -9.36                  |  |
|      | Cash Flow from/(–) used in  | -26.36                         | 117.58                 |  |
|      | rating Activities (A)   |                                |                        |  |
|      | ash Flow from Investing Activities:                                 |                                |                        |  |
|      | hase of property, plant and equipment                               | -12.22                         | -3.88                  |  |
|      | of property, plant and equipment                                    | 0.03                           | 0.00                   |  |
|      | rease/(-) Increase in fixed deposits                                | 64.80                          | -63.86                 |  |
| 11   | banks   | 4 17                           | 1.00                   |  |
|      | rest received   | 4.17                           | 1.86<br>- <b>65.88</b> |  |
|      | Cash from/(–) used in<br>sting Activities (B)                       | 56.78                          | -05.88                 |  |
| c.c  | ash Flow from Financing Activities:                                 |                                |                        |  |
|      | nce costs paid  | -3.99                          | -1.58                  |  |
|      | dend paid   | -47.35                         | -42.21                 |  |
|      | eeds from fixed deposits  | 5.82                           | 6.24                   |  |
| Repa | yment of fixed deposits   | -4.97                          | -1.92                  |  |
| Net  | Cash used in Financing Activities (C)                               | -50.49                         | -39.48                 |  |
| Net  | Increase/(–) Decrease in Cash and<br>n Equivalents (A + B + C)      | -20.07                         | 12.21                  |  |
| com  | and cash equivalents at the mencement of the half year (D)          | 21.34                          | -8.06                  |  |
|      | and cash equivalents as at the                                      |                                |                        |  |
|      | of the half year (E)  | 1.27                           | 4.16                   |  |
|      | Increase/(-) Decrease in Cash and<br>Equivalents (E - D)            | -20.07                         | 12.21                  |  |

For Hawkins Cookers Limited

Sudeep Yadav Vice-Chairman & Chief Financial Officer

Mumbai November 10, 2021

